

LEGAL POINTS FOR AUTOMOBILE OWNER

Public Sales of Automobiles
Under Prohibition Laws
Risky for Buyers.

By Our Legal Correspondent.
A recent Georgia case illustrates the dangers of buying a used car without first ascertaining the original ownership, or having a reliable dealer to fall back upon. The facts disclosed that a car was condemned under the State prohibition law on the ground that it had been used for the illegal transportation of liquor. It was sold at public auction as provided by the statute. Subsequently it developed that the car had been stolen from the owner by a person who had used it to transport liquor. The owner learned the location of the car after the condemnation and public sale, and sued the purchaser to recover the machine.

"If You Meet This Fellow To-day, Hit Him With a Club"

By EDWARD S. JORDAN.

THERE is a fellow going around this country to-day who thinks he is awfully wise.
He is riding on nearly every Pullman car-stationing with his hands in his pockets in the front window of nearly every Pullman—offering his opinions over the pork and beans in every lunch counter.
He is quarreling with the business in which he is engaged, finding fault with his own head and brain, trying to create the impression that he has brains and foresight. He is the fellow who says that he just had a talk with somebody's brother, who just had a talk with somebody's aunt, who told him that the Ford Motor Company was about to fail, and the big battle of the survival of the fittest is on in the automobile industry. In other words, the saturation point has been reached.

I have been in the business for a number of years, and in every normal year in the past I have never known sales conditions to be any different in July and August than they are this year.

Sales are just about normal with all good cars. If the banks in the small towns of the country had not been cautioned about loaning money on automobiles there would still be the same excess of orders over deliveries that existed a few months ago. This simply means that in those organizations where real salesmanship is being applied and real effort being put forth the orders available are sufficient to show a marked improvement over one year ago.

We are out after the prospect who might have been induced to buy another car had the salesman for that other car not surrendered to the influence of common gossip and accepted the statement of foolish people who think that the automobile industry has reached its peak. We must never forget the story of the wise fisherman who, when the pond was full of hungry fish, was satisfied to fish with only one line. When a thunderstorm came up and his competitors went home to tell their wives about what a storm was going on he put out ten lines instead of one and brought home the mules.

A man asked me the other day what I thought was the matter with the automobile industry. I told him I thought the same thing was the matter with the automobile industry as was the matter with the State of Kansas. They are bringing in one hundred and twenty-three million bushels of wheat, and just as soon as the money passes from the elevator to the farmer who will again have people going around the country making the following statement:

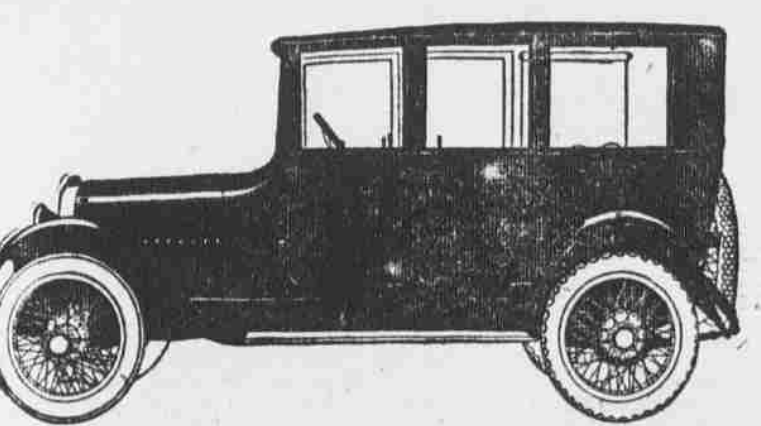
"Isn't it — how the automobile business keeps up?"
It's a great world—full of conversation—full of misinformation—full of catch phrases—and a little brains. I believe a lot of fellows in the Jordan organization are past owners of the automobile brains.

So if a man asks you to-morrow, "What's the matter with the automobile industry?" just tell him that the industry's all right, but some people decided they would try to keep people from buying this summer.

If he asks you what effect you think that is going to have, tell him you think it may have the same effect as when children are denied ice cream for a long period of time—they will hold out just so long, when they will beg, borrow or steal to get the ice cream.

Today is the twenty-ninth of August—the twenty-ninth of August. Three days from now will be the first day of September. Two weeks from that date will be the fifteenth of September. Remember that the foundation of the great prosperity of this country is not conversation.

It is wheat. It is corn. It is oats. It is pigs. It is cattle. It is wealth that comes out of the ground.



THE advantages to be gained from light weight construction combined with high power receive greatest emphasis in the Oakland Sensible Six four door Sedan.

The car has the rugged strength to withstand the punishment of long and arduous use. The frame, for example, measures 6 1/2 inches in depth, and forms an uncommonly strong support for the spacious body that sits upon it.

The forty-four horsepower developed by the Oakland overhead-valve engine is smoothly transmitted through double universal joints and tubular driveshaft. The car creeps with traffic in high gear or accelerates instantly at the touch of the throttle.

The satisfaction that is had from this strength and power, however, is not offset by high operating expense and maintenance costs, the Oakland Sensible Six Sedan being exceptionally sparing of gasoline, oil and tires.

It is a handsome car, designed for exacting day-in and day-out service, and fitted with every essential appointment contributing to riding and driving comfort.

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SENSIBLE SIX

OPEN CAR \$1395. ROADSTER \$1395. FOUR DOOR SEDAN \$2065. COUPE \$2065. F. O. B. PONTIAC, MICH. ADDITIONAL FOR WIRE WHEEL EQUIPMENT, \$85

OAKLAND MOTOR CAR COMPANY
1760 Broadway at 56th Street Telephone Circle 4880

Sidney Bowman says this

WE have taken over the distribution of Grant Six Motor Cars in Southern and Eastern New York, Northern New Jersey, Western Connecticut and New York City.

Metropolitan motorists will recognize our endorsement of this splendid car as a guarantee of its value. With our experience in distributing motor cars of value since 1902, and with an enviable reputation to maintain, we realize to the full extent our responsibility to motor car buyers.

Sidney Bowman says that

The Grant Six is a sturdy car of very charming body lines—long, low and lithe—and in its construction unites splendid motor and mechanical achievement with that high degree of finish usually found only in the highest priced motor cars.

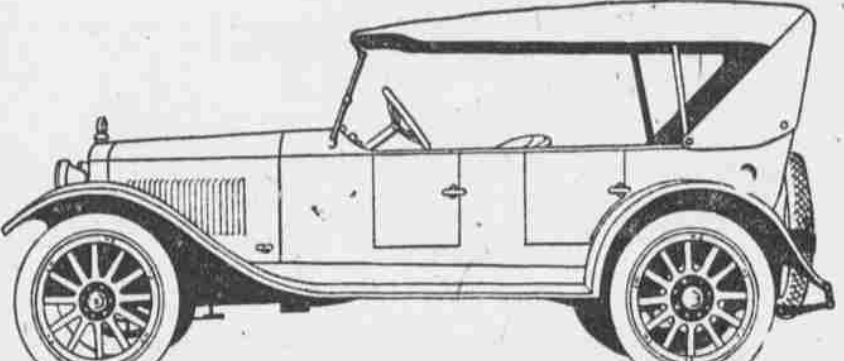
Our eighteen years' experience in the successful merchandising of motor cars to the metropolitan public has taught us what that public demands. The Grant Six meets every such consideration and we very emphatically recommend it as an exceptionally good value.

Newly arrived models of the entire line are now being exhibited in our Broadway showroom. Immediate delivery can be secured.

SIDNEY B. BOWMAN AUTOMOBILE COMPANY
NEW YORK

Showroom 1672 Broadway, at 52nd St. Service Station 225-231 West 49th St.

Our large service organization, located at 225-231 West 49th Street, one half block West of Broadway, is prepared to efficiently serve Grant Owners.



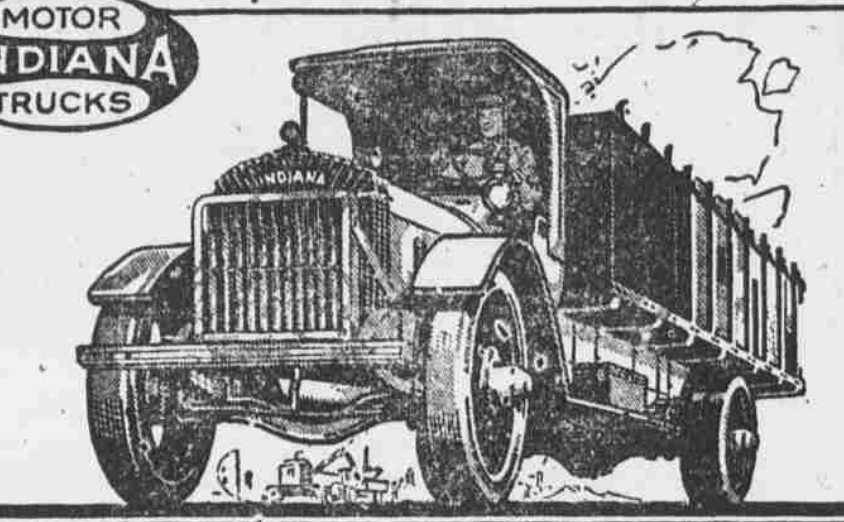
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"The Car That Is Truly Charming"

Four beautiful, comfortable styles—Touring Car \$1,895.00 Roadster \$1,895.00, Sedan \$2,755.00, Coupe \$2,755.00

Prices delivered in New York.

Capacities: 1 1/4 - 2 - 2 1/2 - 3 1/2 and 5 Tons



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Will the Truck You Buy Match this Record of an INDIANA?

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This is a typical INDIANA performance record—not exceptional. It has been duplicated and even exceeded by many other INDIANA Trucks, which have outrun and outlasted several generations of ordinary trucks.

INDIANA Trucks are built and sold on performance—on the basis of what they are doing today, and have done over a period of ten years, for thousands of owners.

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AUTO-TIRES-RODIES-TUBES

Remarkable Value in Good Makes

Swell 1st, 31x4, 33x4, \$10 to \$14

"Lee" 31x4, 33x4, 35x4, \$25 up

"Lee" 32x4 1/2, 34x4 1/2, 35x4 1/2, \$14 to \$23

30x3 and 30x3 1/2, \$8 to \$12

32x4, \$12 up; 33x4, \$13 up; 34x4, \$13.50 up

"Pink" 34x4 1/2, S. S., N. S., \$28

"Miller" Special, 35x4 1/2, N. S., \$19

"Portage" 35x4 1/2, \$21

"Swinehart" N. S., \$28; 37x5, N. S., \$30

"Republic" 36x4 1/2, \$21; 37x5, \$25

Tubes, 1sts and 2ds, \$1.25 up

At Autos at "Right" Prices

ONE YEAR IN WHICH TO PAY!

No Notes! No Mortgages! No Publicity!

All at Fair and Honest Prices!

No Profit-taking!

A Fine Line to Select From!

Auto Bodies at Very Bottom Prices!

Put on Your Choice, Immediately!

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1681 Broadway, corner 53rd St.

Brooklyn Store Open Evenings until 9 P. M.

Established in 1899. Telephone Circle 2476.

Peerless 8 cylinder

Rebuilt Cars

Immediate Deliveries

Overhauled and Sold with Our New Car Guarantees

Van Cortlandt Vehicle Corp.

1896 B'WAY Phone Call 7543

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Auto Auction Salesrooms

11th St., Cor. 3d Av., N. Y. C.

Sales Every Monday & Thursday

At 12 O'CLOCK NOON

BUY AND SELL YOUR CAR AT AUCTION

QUICK RESULTS FOR BOTH SELLERS AND BUYERS

50 Different Makes of Cars

Offered at Each Sale.

COME WHERE THE BUYERS ARE.

5% Commission Charged

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P. S.—Special sale on the following Monday:

Stutz 1918 sport roadster; Chandler sedan;

1918 Buick sedan; 1918 Buick sedan;

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We wish to inform the public

that we are the official

SERVICE STATION OF THE

SPLITDORF ELECTRICAL

COMPANY.

First class repairing by

experts on all DIXIE MAG-

NETOS

1779 Broadway (58th St.), Room 229

REO JITNEY BUS

Big Bargain—Easy Terms

New Tires. Phone Murray Hill 8366

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1920 AMERICAN SIX SEDAN

GOOD CONDITION. CORD TIRES

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9 Central Park West,

Tel. Col. 7116.

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1920 RYDER, 5 PASSENGERS, \$1,450

1918 BUICK, 6 PASSENGERS, \$1,400

1918 HUPMOBILE, 5 PASSENGERS, \$1,400

1917 CHANDLER TOURING, \$1,000

1917 CHANDLER COUPE, \$1,000

1917 CADILLAC TOURING, \$1,000

1917 HAYNES CLOVER LEAF, \$1,000

1917 HAYNES TOURING, \$1,000

1917 HAYNES SUBURBAN, \$1,000

MANY OTHER BARGAINS ON HAND.

The above cars are in perfect

mechanical condition and subject

to any reasonable demonstration.

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1146 BUSHWICK AV., BROOKLYN.

BUSHWICK 7760.

A private family will sacrifice to immediate

purchase, excellent condition, touring

automobile, absolutely mechanically perfect;

recently overhauled and repainted; ready

for immediate use; sacrifice \$300; leaving

price reason for selling. Inspection 124 E.

148th st., near Mott av. subway station, Bronx.

A Grant Six, 5 passenger; excellent condition;

extra new tires, &c.; reasonable

price. TODD, 903 Simpson st., or Tel. In-

terval 5988.

AUDUBON, 1920, used only two months; best

of condition; no dealers. Tel. Murray Hill

5139, Mr. BURROWS.

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YOU EVER BOUGHT.

MUST SACRIFICE

as we need the space.

Slightly used cars, practically new.

Two Chevrolet sedans, late 1920.

One Cadillac touring, practically new.

One Paige touring, special, most beautiful

car you have ever seen.

One Chandler touring, practically new.

One Chevrolet touring, late 1920.

One Ford touring, late 1920.

One Overland, 6 cylinder touring.

One Overland country club, practically new.

One Chevrolet touring, practically new.

Any demonstration desired; free inspec-

tion; cash or easy payments; no red tape.

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AGENCY, 351 E. 149th st., Bronx. Tel. Mel-

rose 1002.

BARGAIN—Chalmers Master 6, seven pas-

senger touring; perfect condition; no

demonstration; Bosch magneto, air shock

absorbers; sacrifice \$75. JONES 2163 Mad-

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BEAR ROVER, beautiful pair, perfect con-

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St. BUTCH big 6 roadster, late 1916 model; ex-

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newly painted and retinked. Apply 11 Len-

oxton st., West New York, N. J. Phone Eden

4015.

BUTCH, late model, 6 passenger touring; de-

mountable top, starter and lights; sacri-

fice. BUTCH 50 Fulton st., Brooklyn. Tel.

Prospect 10181.

BUTCH D-33 7 passenger touring; like new

body. BUTCH 50 Fulton st., Brooklyn. Tel.

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WAREHOUSES, 221 West 37th.

BUTCH, bargain, 1916 perfect condition;

Victoria top; mileage 8,000. DOMOVAN,

Courtside 408 E. 92d, positively no dealers.

BUTCH coupe, 1919, cord tires, A1 condition.

Phone 808 Morristown, N. J.

BUTCH, 1920, 6 cylinder; bargain for quick ac-

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CADILLAC model 55 touring, seven pas-

senger; natural wood wheels, running gear

perfect; all extra; can be had at bargain.

FRANKLIN USED CAR DEPT., 220 West

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CADILLAC touring, seven passenger; excel-

lent condition; five cord tires. Dr. C. W.

KORNEICH, 1320 Madison av.; call be-

tween 11-1.

CADILLAC—Leaving city, will sacrifice

1917 full convertible brougham landaulet

7 passenger; immediate purchase.

Phone Bryant 610.

CADILLAC 1919 7 passenger touring, West-

chester; excellent condition. OWNER, 221

West 37th st., New York. Phone 54

CADILLAC Victoria coupe, 1919; excellent

condition; new tires; \$1,000. Phone Great

187; by appointment only will car be

shown in N. Y. City. Positive no dealers.

CADILLAC 1914 7 passenger motor; good

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CADILLAC landaulet, 1914, 1918, 1917

models; all newly painted and mechanically

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CADILLAC 1914 Tour Limousine, over-